

## **PROFILE SUMMARY**

Gayathri is an academician, facilitator and performance coach. Before joining academics, she worked as a management consultant with leading Indian and global consulting organisations for nearly two decades. For the last decade, as an academic, she has been associated as a Professor of Strategy with two of India's leading business schools. She regularly facilitates leadership & executive development programs across diverse clients. By enhancing leadership effectiveness and through focused coaching conversations, Gayathri has enabled her clients to achieve their business outcomes.

Her strengths are relationship building, business acumen, strategic thinking, a continuous learning attitude and the ability to work with any target group.

Having been trained in Case-based Pedagogy at Harvard Business School, Boston, Gayathri uses it during facilitation programmes to prompt critical analysis.

## **AREA OF SPECIALIZATION**

### ***Consulting***

Recommending and implementing growth strategies, facilitating change management, engaging with stakeholders to understand organisational requirements, and aligning interventions to the business needs and competencies defined by the organisation have been some of the tasks she has managed across organisations where she has worked and consulted.

### ***Training***

Gayathri has helped organisations build capacity by enabling mindset shifts, enhancing executive effectiveness and supporting transformative change using an interactive and coaching perspective in her facilitation programs.

### ***Coaching***

Gayathri's coaching focuses on work-life integration, self-discovery and navigating workplace dynamics for growth.

## PROFESSIONAL ACCOMPLISHMENTS

### ***Coaching :***

Gayathri is an Associate Certified Coach (ACC) and Professional Certified Coach (PCC) from ICF. She has more than 800 hours of coaching experience with groups and one-on-one business coaching for middle and senior leaders of organisations.

### ***Training :***

She has facilitated training programs for premier organisations. The subjects/topics covered during training range from Strategic Thinking, Building Innovative Teams, Leadership Skills, Team Building, Visioning, Change Management, Effective Presentation Skills, Effective Communication, Storytelling and Interpersonal Relationship skills, Motivation, Managerial Effectiveness and Personal Effectiveness

## SOME OF HER VALUED CLIENTS INCLUDE

Sony India, Central Bank of India, Indian Oil Corporation Ltd, Avalon Global Research, Hapag-Lloyd, TCS, Larsen & Toubro Limited, City Union Bank, Shibaura Engineering (A Toshiba group company), WayCool Foods, Edelweiss Tokio Life, Everest Industries

## PROFESSIONAL CERTIFICATIONS

- ICF PCC (Professional Certified Coach)
- ICF ACC (Associate Certified Coach)

## PROFESSIONAL EXPERIENCE

Gayathri's consulting career of 20 years spans organisations like Deloitte, Avalon Consulting and SmartAnalyst India Ltd (an Ashfield Advisory Company), wherein she has handled various assignments for Indian and global clients. She was an entrepreneur for three years before joining academics after defending her thesis on strategic agility – exploring how organisations can embed agility into their strategies and strategy-making processes. She has held leadership roles in both her corporate and academic career. In all the roles, she focuses on enabling people to deliver business outcomes by encouraging a solution-driven approach to roadblocks, cultivating resilience, building confidence and creating sustainable ecosystems for long-term success.

## EDUCATIONAL QUALIFICATION

PhD (Management), Masters in Management Studies, Bachelor in Commerce, Post Graduate Diploma In Comparative Mythology